

## **Branch Manager - Home Loan Sales**

### **Job description**

- Responsible for achieving branch level sales target of Home Loan and LAP by managing end to end process of sourcing, credit checks and disbursals. Leading a team of Sales Executive.
- Market development by onboarding of new channel partners and sourcing business from builders, DSA s and Connectors.
- Implementing unique BTL marketing campaigns to add channels, NPA sales and direct customer interaction.
- Collections management and resolutions by selling out NPA.

### **Required Candidate profile**

- Minimum 3+Years of experience into home loans sales or mortgage loan sales
- Minimum Qualification: Graduation.
- Looking for only HL/Lap experience.
- Having built a robust and profitable affordable housing loan business with the position support of a strong leadership team.

### **Perks and Benefits**

- Perks and Benefits Attractive monthly salary + Incentives

**Job Location: Pune (Kharadi)**

**Salary: up to 5.00 Lacs**

**Male candidates Only.**